

# Financial Results for the Fiscal Year Ended March 31, 2023

Jun 23, 2023

MARUHAN Corporation

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2023(April 1, 2022 to March 31, 2023)

(1) Consolidated Operating Results

(% indicates changes from the previous period.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	million yen	%	million yen	%	million yen	%	million yen	%
Fiscal year ended March 31, 2023	1,319,633	3.8	18,359	-24.7	24,171	-21.2	11,200	-22.8
Fiscal year ended March 31, 2022	1,270,954	15.0	24,389	81.9	30,689	84.0	14,502	138.2

(Note) Comprehensive income: Fiscal year ended March 31, 2023: 17,899 million yen (-0.8%)

Fiscal year ended March 31, 2022: 18,051 million yen (309.5%)

	Net income per share	Diluted net income per share	Return on equity	Return on assets	Operating margin
	Yen	Yen	%	%	%
Fiscal year ended March 31, 2023	762.11	—	3.4	3.1	1.4
Fiscal year ended March 31, 2022	986.77	—	4.6	4.3	1.9

(Reference) Equity in net income of affiliates: Fiscal year ended March 31, 2023: 111 million yen

Fiscal year ended March 31, 2022: 790 million yen

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	million yen	million yen	%	Yen
Fiscal year ended March 31, 2023	828,410	334,404	40.4	22,752.98
Fiscal year ended March 31, 2022	749,513	320,910	42.8	21,835.38

(Reference) Shareholders' equity: Fiscal year ended March 31, 2023: 334,404 million yen

Fiscal year ended March 31, 2022: 320,910 million yen

(3) Consolidated Cash Flows

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of year
	million yen	million yen	million yen	million yen
Fiscal year ended March 31, 2023	39,913	-36,600	-13,189	224,198
Fiscal year ended March 31, 2022	34,487	-20,611	1,999	223,413

2.Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (April 1, 2022 to March 31, 2023)

(1) Non-consolidated Operating Results

(% indicates changes from the previous period.)

	Net sales		Operating income		Ordinary income		Net income	
	million yen	%	million yen	%	million yen	%	million yen	%
Fiscal year ended March 31, 2023	1,249,600	3.2	11,050	-5.5	17,115	-2.0	6,261	11.4
Fiscal year ended March 31, 2022	1,211,173	14.6	11,687	150.7	17,460	155.7	5,620	—

	Net income per share		Diluted net income per share	
	Yen		Yen	
Fiscal year ended March 31, 2023	426.09		—	
Fiscal year ended March 31, 2022	382.41		—	

(2) Non-consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	million yen	million yen	%	Yen
Fiscal year ended March 31, 2023	412,594	276,197	66.9	18,793.42
Fiscal year ended March 31, 2022	416,354	274,308	65.9	18,664.84

(Reference) Shareholder's equity: Fiscal year ended March 31, 2023: 276,197 million yen  
 Fiscal year ended March 31, 2022: 274,308 million yen

# 1. Consolidated Financial Statements

## (1) Consolidated Balance Sheets

(Unit: million yen)

	Previous Fiscal Year (as of March 31, 2022)	Current Fiscal Year (As of March 31, 2023)
<b>Assets</b>		
Current assets		
Cash and deposits	228,790	228,040
Accounts receivable-trade	1,170	1,319
Loans and bills discounted in banking business	243,444	298,938
Merchandise	1,835	2,000
Raw materials and supplies	3,021	3,076
Prepaid expenses	5,329	5,736
Accounts receivable-other	832	1,245
Other	5,200	5,577
Allowance for doubtful accounts	-3,769	-5,335
Total current assets	485,854	540,598
Non-current assets		
Property, plant and equipment		
Buildings and structures (net)	86,165	88,571
Tools, furniture and fixtures (net)	11,052	13,515
Land	57,559	59,050
Golf courses	13,718	13,732
Construction in progress	1,902	3,474
Other (net)	1,199	1,505
Total property, plant and equipment	171,598	179,850
Intangible assets		
Goodwill	754	7,458
Leasehold right	4,567	4,428
Software	1,468	1,989
Other	2,390	3,193
Total intangible assets	9,181	17,070
Investments and other assets		
Investment securities	11,553	12,007
Long-term loans receivable	25,508	26,645
Long-term prepaid expenses	856	745
Guarantee deposits	11,777	12,177
Construction assistance fund receivables	2,311	2,220
Deferred tax assets	28,623	34,079
Other	2,481	3,280
Allowance for doubtful accounts	-232	-264
Total investments and other assets	82,879	90,891
Total non-current assets	263,658	287,812
Total assets	749,513	828,410

(Unit: million yen)

	Previous Fiscal Year (as of March 31, 2022)	Current Fiscal Year (As of March 31, 2023)
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable-trade	2,728	2,346
Electronically recorded obligations-operating	22,945	25,929
Short-term loans payable	5,333	2,167
Current portion of bonds	1,035	1,824
Current portion of long-term loans payable	35,062	42,983
Lease obligations	576	1,037
Accounts payable-other	11,974	11,309
Accrued expenses	8,450	10,359
Income taxes payable	7,868	5,209
Accrued consumption taxes	3,600	1,996
Deposits received	11,055	12,206
Provision for bonuses	3,107	2,494
Notes payable-facilities	645	841
Asset retirement obligations	1,587	1,840
Deposits in banking business	174,214	234,469
Other	3,230	3,906
<b>Total current liabilities</b>	<b>293,416</b>	<b>360,923</b>
Non-current liabilities		
Bonds payable	11,726	16,348
Long-term loans payable	92,011	80,878
Lease obligations	5,042	7,044
Deferred tax liabilities	116	230
Provision for directors' retirement benefits	5,810	6,373
Net defined benefit liability	7,138	8,365
Asset retirement obligations	8,200	8,661
Other	5,139	5,179
<b>Total non-current liabilities</b>	<b>135,185</b>	<b>133,082</b>
<b>Total liabilities</b>	<b>428,602</b>	<b>494,005</b>
<b>Net Assets</b>		
Shareholders' equity		
Capital stock	10,000	10,000
Capital surplus	1,998	2,126
Retained earnings	309,985	316,648
Treasury shares	-4,253	-4,253
<b>Total shareholders' equity</b>	<b>317,730</b>	<b>324,521</b>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	-45	35
Deferred gains or losses on hedges	-32	-10
Foreign currency translation adjustment	3,459	10,313
Remeasurements of defined benefit plans	-208	-469
<b>Total accumulated other comprehensive income</b>	<b>3,173</b>	<b>9,868</b>
Non-controlling interests	6	15
<b>Total net assets</b>	<b>320,910</b>	<b>334,404</b>
<b>Total liabilities and net assets</b>	<b>749,513</b>	<b>828,410</b>

## (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

## Consolidated Statements of Income

(Unit: million yen)

	Previous Fiscal Year (From April 1, 2021 to March 31, 2022)	Current Fiscal Year (From April 1, 2022 to March 31, 2023)
Net sales	1,270,954	1,319,633
Cost of sales	1,215,025	1,260,451
Gross profit	55,928	59,181
Selling, general and administrative expenses	31,539	40,822
Operating income	24,389	18,359
Non-operating income		
Interest and dividends income	370	753
Share of profit of entities accounted for using equity method	790	111
Foreign exchange gains	3,870	3,368
Rent income	1,554	1,604
Income from IC card receipts	221	218
Other	1,129	1,430
Total non-operating income	7,936	7,487
Non-operating expenses		
Interest expenses	1,140	1,030
Rent expenses	309	330
Commission fee	110	83
Other	76	229
Total non-operating expenses	1,636	1,674
Ordinary income	30,689	24,171
Extraordinary income		
Gain on sales of non-current assets	9	210
Other	98	0
Total extraordinary income	108	211
Extraordinary loss		
Loss on sales of non-current assets	39	2
Loss on abandonment of non-current assets	558	628
Loss on cancellation of leases	13	0
Loss on disaster	11	72
Impairment loss	5,525	6,089
Loss on cancellation of rental contracts	—	65
Other	551	—
Total extraordinary loss	6,700	6,859
Income before income taxes	24,097	17,524
Income taxes-current	7,846	8,325
Income taxes-deferred	1,748	-2,006
Total income taxes	9,595	6,319
Net income	14,502	11,204
Profit attributable to non-controlling interests	0	4
Profit attributable to owners of parent	14,502	11,200

## Consolidated Statements of Comprehensive Income

(Unit: million yen)

	Previous Fiscal Year (From April 1, 2021 to March 31, 2022)	Current Fiscal Year (From April 1, 2022 to March 31, 2023)
Net income	14,502	11,204
Other comprehensive income		
Valuation difference on available-for-sale securities	54	67
Deferred gains or losses on hedges	35	21
Foreign currency translation adjustment	3,656	6,737
Remeasurements of defined benefit plans, net of tax	-178	-264
Share of other comprehensive income of associates accounted for using equity method	-18	133
Total other comprehensive income	3,548	6,694
Comprehensive income:	18,051	17,899
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	18,051	17,895
Comprehensive income attributable to non- controlling interests	0	4